

ISDH Hospital Fiscal 2003 Report and Statistical Comparison

Hospital: Terre Haute Regional Hospital

Year: 2003 City: Terre Haute Peer Group: Medium

Statement One: Summary of Revenue and Expenses

1. Gross Patient Service Revenue		4. Operating Expenses	
Inpatient Patient Service Revenue	\$132,601,327	Salaries and Wages	\$25,418,025
Outpatient Patient Service Revenue	\$79,711,566	Employee Benefits and Taxes	\$5,908,794
Total Gross Patient Service Revenue	\$212,312,893	Depreciation and Amortization	\$4,712,364
2. Deductions from Revenue		Interest Expenses	\$429,953
Contractual Allowances	\$122,808,897	Bad Debt	\$8,847,718
Other Deductions	\$0	Other Expenses	\$33,731,803
Total Deductions	\$122,808,897	Total Operating Expenses	\$79,048,657
3. Total Operating Revenue		5. Net Revenue and Expenses	
Net Patient Service Revenue	\$89,503,996	Net Operating Revenue over Expenses	\$11,082,880
Other Operating Revenue	\$627,541	Net Non-operating Gains over Losses	\$0
Total Operating Revenue	\$90,131,537	Total Net Gain over Loss	\$11,082,880

6. Assets and Liabilities	
Total Assets	\$53,303,534
Total Liabilities	\$53,303,534

Statement Two: Contractual Allowances			
Revenue Source	Gross Patient Revenue	Contractual Allowances	Net Patient Service Revenue
Medicare	\$102,129,472	\$74,032,617	\$28,096,855
Medicaid	\$25,532,787	\$19,798,484	\$5,734,303
Other State	\$0	\$0	\$0
Local Government	\$2,629,030	\$1,586,435	\$1,042,595
Commercial Insurance	\$82,021,604	\$27,391,361	\$54,630,243
Total	\$212,312,893	\$122,808,897	\$89,503,996

Statement Three: Unique Specialized Hospital Funds			
Fund Category	Estimated Incoming Revenue from Others	Estimated Outgoing Expenses to Others	Net Dollar Gain or Loss after Adjustment
Donations	\$0	\$0	(\$104,338)
Educational	\$0	\$0	\$0

Research	\$0	\$0	\$0
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Number of Individuals estimated by this hospital that are involved in education:

Number of Medical Professionals Trained In This Hospital 0

Number of Hospital Patients Educated In This Hospital 0

Number of Citizens Exposed to Hospital's Health Education Messages 0

Statement Four: Costs of Charity and Subsidized Community Benefits			
Category	Estimated Incoming Revenue	Estimated Outgoing Expenses	Unreimbursed Costs by Hospital
Charity	\$32,350,414	\$37,835,319	(\$5,484,905)
Community Benefits	\$0	\$1,127,343	(\$1,127,343)

For further information on this report, please contact:

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**ISDH STATISTICAL COMPARISON BETWEEN THIS HOSPITAL
AND OTHER HOSPITALS IN ITS PEER GROUP**

PERFORMANCE INDICATOR	METHODOLOGY	THIS HOSPITAL'S RESULTS	PEER GROUP AVERAGE
1. # of FTE's	Number of Full Time Equivalents	678	645
2. % of Salary	Salary Expenses divided by Total Expenses	32.2%	39.7%
3. Average Daily Census	Patient Days divided by annual days (365 days)	97.5	58.6
4. Average Length of Stay	Number of Patient Days divided by the Number of Discharges	4.6	4.3
5. Price for Medical/Surgical per stay	Total Medical/Surgical charges divided by Medical/Surgical discharges	\$25,493	\$4,378
6. Gross Price per Discharge	Gross Inpatient Revenue divided by the Total Discharges	\$16,963	\$11,927
7. Outpatient Revenue Percentage	Outpatient Revenue divided by the Gross Total Revenue	37.5%	52.3%
8. Gross Price per Visit	Gross Outpatient Revenue divided by the Total Outpatient Visits	\$1,636	\$847
9. % of Medicare	Medicare Revenue divided by the Gross Patient Revenue	48.1%	43.1%
10. % of Bad Debt	Bad Debt Expense divided by the Gross Operating Expenses	11.2%	5.5%

11. Charity Allocation	Unreimbursed costs of providing services to patients under adopted charity policy	(\$130,323)	(\$1,065,673)
12. Net Margin	Excess of Revenue over Expenses divided by the Total Operating Revenue	12.3	5.0

Note:

1. NP = No medical-surgical patients or outpatient visits.
2. See Statewide Results for definition of terms.